

ALEXANDRA CAMPBELL

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PROFILE

Dynamic professional with a strong background in customer-focused operations in fast paced, high volume hospitality environments. Skilled at working in a team and managing day-to-day operations. Seeking to apply recent BioManufacturing certificate training and professional experience for a career in quality control and supply chain.

TECHNICAL TRAINING & PROFESSIONAL SKILLS

- Problem Solving & Troubleshooting
 - Team Collaboration/Communication with Continuous Learning & Adaptability
 - Technologically Adept
 - Workplace Safety Protocols
 - GDP & GMP Training
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EDUCATION

- BioManufacturing— BioConnect DE**, Newark, DE Feb 2026
Certificate of Completion
- MHR School of Nursing— Lewes, DE** Apr 2019
3 of 4 semesters completed
- University of Colorado— Boulder, CO** May 2006
Bachelor of Arts
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WORK EXPERIENCE

- Dogfish Head Brewery— Milton, DE** Oct 2025 – Present
Experience Guide
- Leading group tours through the brewery with engaging insights into the past & present.
 - Working with a team of long-standing co-workers in the tasting room, supporting many kinds of community events.
 - Completed & maintaining facility safety certifications relating to company-specific protocols.
- Private Owner— Rehoboth Beach, DE** Jun 2025 – Present
Manager of AirBnB compound
- Manager of daily operations across four properties accommodating up to 23 guests at a time, ensuring consistent quality and readiness standards.
- Self-Employed— Remote** Nov 2024 – Present
Shop Owner
- Operate and maintain multi-platform e-commerce storefronts specializing in refurbished textiles and furniture.
- MI State Democratic Party— East Lansing, MI** Aug 2024 – Nov 2024
Field Engagement Organizer
- Recruited, trained, and coordinated >150 volunteers, generating ~7,250 voter contact calls in a 10-week period.
 - Planned and executed canvass operations from a satellite office where another colleague and I educated on technology, etiquette, and effective talking points before entering the field to canvass >4,680 homes on my own.
 - Successfully executed a VP Debate Watch Party for Clinton County at the UAW Local 925 Union Chapter.

Career Break— Chicago, IL Feb 2023 – Jan 2024
Health & Well Being
▪ Medical leave completed; fully cleared for full-time employment.

AngioDynamics— Chicago, IL Jan 2022 – Feb 2023
Inside Medical Device Sales/SEG Contract
▪ Identified and managed high prospect accounts through detailed research and consistent follow-up efforts.
▪ Utilized Salesforce to maintain accurate, real-time documentation supporting cross-team communication.
▪ Planned, delegated, and executed national clinical trials in the form of surgeries while facilitating customer satisfaction as the main POC.

Career Break— Lewes, DE Apr 2019– Dec 2021
Care Giving & Part Time Employment
▪ Provided family caregiving support during a medical treatment period while maintaining part-time hospitality roles.

Second City— Chicago, IL Sept 2016 – Jul 2017
Host
▪ Welcomed guests with a personable attitude while discreetly taking and delivering each order so as not to interfere with the live performance in an intimate theater.
▪ Calculated charges, issued table checks, and collected payments from customers, delivering change and gathering signed credit card receipts well before the show finale.

Rob Cohen Law Office— Wilmette, IL Apr 2016 – Sept 2016
Paralegal
▪ Liaison between judicial officials, clients, and the firm, providing transparent, accurate, and timely communication.
▪ Drafted legal documents and organized case files, ensuring accurate record keeping while updating the calendar to reflect upcoming court dates and deadlines.
▪ Interviewed potential clients and obtained vital case information to support associates.

Mom 365— Chicago, IL Aug 2015 – April 2016
Photographer
▪ Contract photographer role, pursuing >60 in-person leads per week.
▪ Primary location of Rush University Hospital on Labor & Delivery and NICU floors.
▪ Executed full sales cycle photography packages that professionally captured rare family engagements.

Dr. Mishial Shapiro — Chicago, IL Oct 2012 – Mar 2013
Medical Assistant
▪ Tested and charted results & long-term treatment care for individualized allergen immunotherapies.
▪ Surgical assist: balloon sinuplasty, eustachian tube placement, maxillofacial abscess extraction, facelift, and liposuction surgery.
▪ Sterilized surgical instruments using the autoclave, then built and restocked sterile surgical packs based on the upcoming surgery schedule.

VOLUNTEER EXPERIENCE

▪ Democratic National Committee Aug 2024 – Aug 2024